PALO ALTO NOVELIST'S NEWEST THRILLER LEVERAGES TOP SECRET EXPERIENCE IN WASHINGTON

KEITH RAFFEL'S DROP BY DROP AVAILABLE AS EBOOK ORIGINAL

PALO ALTO, CA – June 1, 2011 – In his latest thriller, Silicon Valley entrepreneur and bestselling novelist Keith Raffel draws on his four years with top secret clearance as counsel to the Senate Intelligence Committee.

Raffel's third novel, *Drop by Drop*, is an ebook original available for download on Amazon.com and Smashwords. As the story opens, Stanford Professor Sam Rockman loses his wife in a shattering terrorist incident. He leaves Palo Alto for a job on the intelligence committee staff and finds himself in classified briefings at CIA headquarters, high-level negotiations with the Russians on terrorism, a clandestine visit to the world's largest nuclear reprocessing plant, and an on-the-ground survey of a disaster much worse than at Japan's Fukushima Daiichi plant.

"It's been years since I worked in Washington," Raffel said. "I was worried about being able to call up memories of what it was like, but once I started writing, I was back there again, looking at that byzantine world through the eyes of Professor Rockman."

"The more things change, the more things stay the same," Raffel continued. "When I was on Capitol Hill, the CIA was focused on a war in Afghanistan. In those days though, it was the Soviet Union supporting a regime in Kabul against insurgents in the countryside."

Raffel's first two mystery-thrillers, *Dot Dead* and the national bestseller *Smasher*, are still available in trade paper format. *Drop by Drop* is being published as an ebook original for \$2.99 and, for a limited time, *Smasher* will be downloadable for 99¢.

"I'm a Silicon Valley guy and wanted to give this new model of ebook originals a try with *Drop by Drop*," Raffel said. "I'm hoping it will encourage a much broader audience to read my

novels. But I'm not giving up on traditional publishing. I'm just doing a little literary portfolio diversification. My agent has a manuscript of mine he's circulating in New York for publication in a paper-and-ink book."

Raffel visited over 50 bookstores in tours for his earlier books. Since *Drop by Drop* is an ebook original, no signings are scheduled.

"I love bookstore signings," Raffel said. "Unfortunately, no one yet has come up with a way to inscribe a download."

After his stint on the Intelligence Committee, Raffel spent over twenty years working for high-tech companies in Silicon Valley. His high tech career culminated in the founding of UpShot Corporation, the pioneer in cloud-computing whose example Salesforce.com and other companies emulated. UpShot was ultimately acquired by Siebel Systems and is now a core part of Oracle Corporation's cloud computing strategy.

Raffel has deep roots in Palo Alto and Silicon Valley. His father was an engineer at Ampex Corporation in Redwood City who worked on the first videotape recorders half a century ago. He himself is a graduate of Palo High School, as are two of his daughters. Another daughter along with a nephew and niece are enrolled there now. He has been a judge for *The Palo Alto Weekly* Short Story Contest the past four years. While he serves as a board member and advisor to a number of companies and non-profits, his primary focus since leaving Oracle in 2008 has been writing mysteries and thrillers. His first novel, the best-selling *Dot Dead*, was deemed "[W]ithout question the most impressive mystery debut of the year" by Bookreporter.com.

A press kit is available at <u>www.keithraffel.com</u>.